

# How can you reach people who don't spend any time online?

## WHY?

'Digitally excluded' people aren't influenced by the campaigns that happen online, we need to reach them effectively in the lowest-tech way possible.

## HOW?

By involving 'community influencers' and putting them next to the message that we're communicating, social pressure is built to conform for the benefit of ourselves and others,

## WHAT?

- 1) Take photos of people like chiefs, elders, priests and other respected members of the community holding the message.
- 2) Print & photocopy this image, then post it across trees and other places that people pass in the neighbourhood!

## EXAMPLES

['Stay Home' to encourage social distancing.](#)

